



# Sales Manager in Korea (m/w/d)

– We look forward to your impulse –

ROPEX Industrie-Elektronik GmbH is a specialist for highly dynamic Impulse heat sealing solutions for thermoplastic materials and has been the world market leader in this field for more than 40 years. We offer our customers unique applications for packaging technology, medical technology, the automotive industry and the aerospace sector.

We count well-known companies in over 100 countries among our international customers with a wide range of products from our own production. Here, customers drive us daily to create challenging and customized solutions.

To strengthen our team and to take advantage of our great growth opportunities, we are looking for you as an agile and assertive Sales Manager in Korea.

## Objective

- The objective for this role is to allow the selected candidate to develop the essential application skills for supporting ROPEX direct customers in Korea / Asia
- To conduct field visits especially to medical, packaging and Li-Ion Battery OEMs to contribute towards the Research & Development of New ROPEX Controllers and Sealing products
- Perform Test sealing packaging samples, analyzes and generate Application Report that compile to customer request
- Provide technical support and expertise to customers, testing applications, responding to customer feedback, installations, maintenance and performing training presentations and demonstrations
- Be a liaison between ROPEX Germany Application Team and customers in Korea / Asia
- The candidate will be trained by the current ROPEX Germany Impulse Sealing Team, as well as installation and maintenance of the fundamentals ROPEX Impulse RESISTRON & CIRUS Sealing systems

## Your profile

### Education and Knowledge:

- Minimum 2 - 4 years' experience in OEM environment
- University Engineering Degree or equivalent work experience
- Has good knowledge of fundamental electronics and automation skills with a hands on mentality
- Experience in an industrial setting is a plus but not required

### What we expect:

- Ability to travel to various assigned customers
- Proven ability to measure and manage work from afar, including driving successful Sales Partners' relationships
- Ability to coordinate key projects with Germany
- Self-starter with the ability to work under minimal guidance and direction
- Developed time management and prioritization capabilities
- Superior communication skills; written and verbal
- Capability to utilize standard computer programs and software Microsoft office, CAD

We look forward to receiving your detailed application stating your availability and salary expectations, preferably by e-mail to Mrs. Elodie Bopp, [personal@ropex.de](mailto:personal@ropex.de).